



Blue Ridge Area
FOOD BANK

A member of
**FEEDING
AMERICA**

**Hunger Has an Impact.
So Do You.** ANNUAL REPORT 2018-2019

brafb.org

You Make All the Difference

You support our work because you want to make a difference in people's lives.

And the difference you make extends far beyond food.

The groceries you provide help families make the rent, keep the heat on, pay the babysitter, fix the car, fill prescriptions, buy clothes, get to work...

The list is endless. The point is this: Your impact is real, it's tangible and it feels life-saving to those who are barely hanging on.

Your motivation to make life better for others powers everything we do at the Food Bank... every food purchase, every delivery, every box we pack, every program we launch.

In front of us are people who need us, behind us, people we need, people like you.

We're grateful for your support. Hunger has an impact, and so do you.



Robert C. Mayo
Chair, Board of Directors



Michael McKee
Chief Executive Officer





The Impact of Hunger:

Total Food Distribution

July 2018 – June 2019



22 million
Meals provided



103,500
Average individuals
served per month



26.4 million
Pounds of food
distributed



7.2 million
Pounds of produce
distributed

“The Neighborhood Produce Market helps me get the fruits and vegetables I need to feed my family. It gives us something fresh to eat, which is a welcome change.”

—Alexus

Alexus and her partner want to raise healthy kids. But for many hard-working families like theirs it’s still hard to afford necessities — including food.

“It can get stressful not having enough food or running out of food,” she said.

Despite working 11-hour days, Alexus’ partner can’t get ahead financially. They simply can’t pay bills *and* buy enough food to eat.

Alexus doesn’t want her family to struggle with hunger or poor nutrition. Neither do we.

When the Food Bank’s mobile Neighborhood Produce Market stops nearby, Alexus receives nutritious foods for the children she loves.

Your gifts lessen the stress of food insecurity for families when and where they need us.

Your Impact on the Frontlines:

Average Monthly Participation

July 2018 – June 2019

Community Food Distribution



90,375

People served through partner agencies



4,184

People served monthly through mobile distribution



205

Partner pantries, soup kitchens and shelters

Nutrition Programs



7,300

Served monthly through child nutrition programs



2,853

Served monthly through senior nutrition programs



174

Nutrition program site partners

You find a way to help because you can. You plug in to the mission with commitment and a fierce belief that everyone should have enough to eat. You lead, you plan, you work hard, you witness firsthand the definition of *community*.

You – our partners working in food pantries and at program sites – are the daily manifestation of compassion.



How We Work





THE Good FOOD TRUCK

ENTER HERE
FOR Family
Healthy Food

FOOD MILLION
FEEDS

The Good Food Truck delivers fresh fruits and vegetables as part of the Food Bank's Neighborhood Produce Markets. With your support, we supply wholesome goodness. Block by block, neighborhood by neighborhood, children and families in need choose a variety of produce to take home.



Located near the Food Bank's headquarters, **Ball Corporation** associates volunteer every month to pack Senior Food Boxes; a total of 159 hours donated since 2017. The Food Bank is also the beneficiary of Ball's Let's Can Hunger food and fund drive resulting in a total of 74,409 meals provided since 2009 through food and funds.

Your Investment of Time:

Volunteer Contributions

July 2018 – June 2019



30,281

Total hours contributed by all volunteers



\$832,728*

Dollar value of all volunteer hours



15 Positions

Staff Equivalency



716

Number of onsite volunteers (unduplicated)

** We use the standard value of volunteer time in Virginia, provided by independentsector.org*

“We want other companies to understand that their employees come from the community, and therefore we should all give back.”

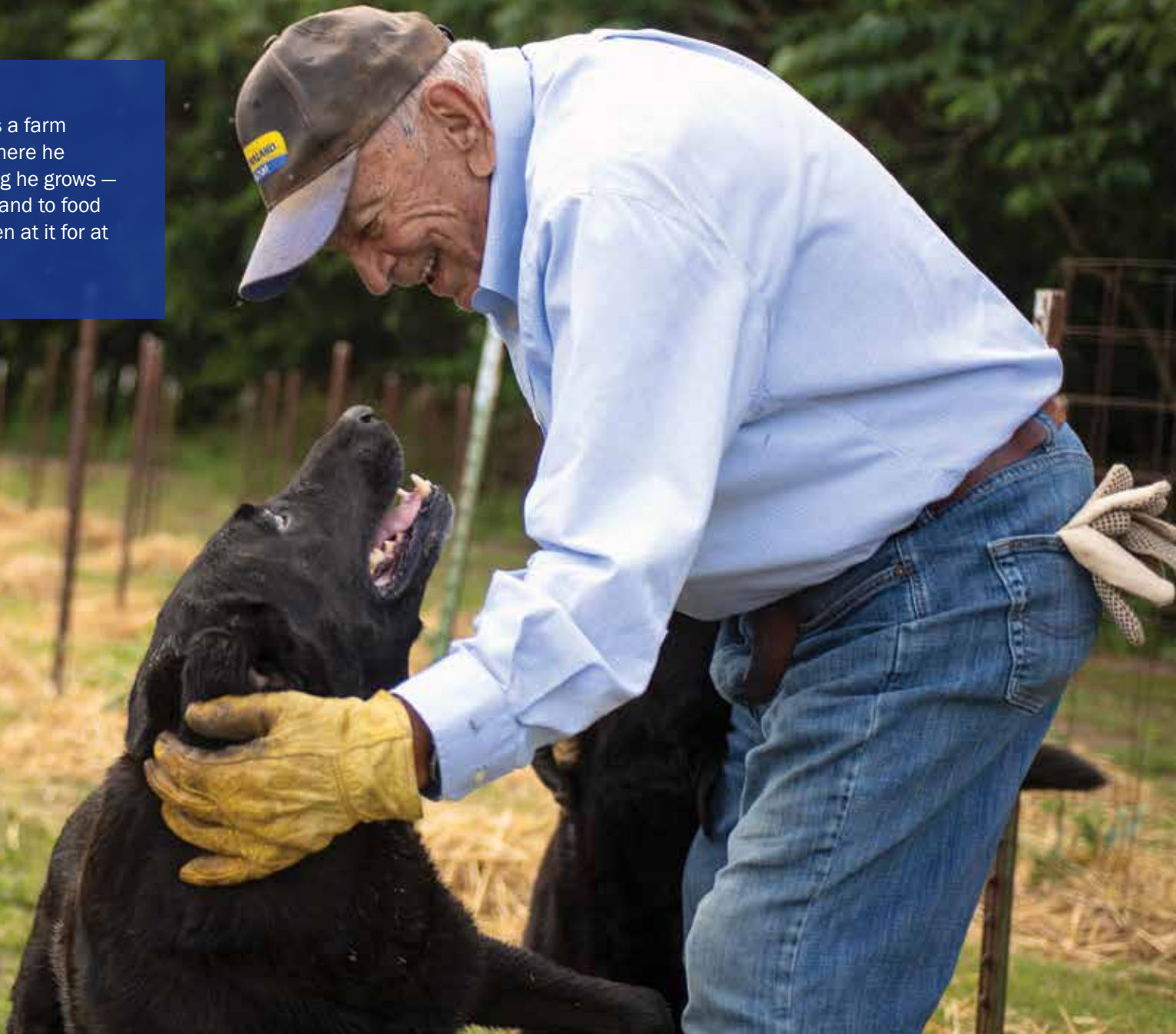
—Tim Montgomery, Ball Corporation, Plant Manager, Verona

You volunteer because the optimist inside you spies a glimmer of hope. You understand that your time invested is worthwhile. You believe that you can promote change and make a difference.

You — our volunteers — are generous, compassionate, and your hard work matters.



Frank Padilla runs a farm in Mt. Crawford where he donates everything he grows – to the Food Bank and to food pantries. He’s been at it for at least 20 years.



The Nourishment You Provide:

Food Donors

July 2018 – June 2019



17.3 million

Total pounds donated



898

Total food donors (all types)



963

Total community food drives



835,092

Pounds of food from community food drives

“Twenty years ago, my wife and I volunteered for the Food Bank’s partner pantry at Blessed Sacrament. I was able to learn what people needed and wanted to eat. I decided to start growing fruits and vegetables to donate to the pantry. Shortly after, I also began donating directly to the Food Bank so I could help more people.”

— Frank Padilla

You give food because you care. The donation of food is tangible, immediate, and gratifying. Dropping a box of cereal, a pack of diapers, or a can of beans into a collection barrel is a public act of compassion. The art of cultivating and harvesting food intended for donation takes compassion to another level.

You — our food donors — are thoughtful and creative, and your donations matter.

Relying on the good well water available in Culpeper, **Fresh₂O** uses environmentally-sound techniques to produce highly nutritious varieties of fresh lettuce, much of which is donated to the Food Bank.



Your Gifts Matter

You care about humanity, and you invest in the health of your community. You understand that food is a basic need and essential right, and you want to make a tangible difference. You have been blessed, and you're willing to share your bounty to help someone less fortunate than you.

You — our donor — believes that everyone should have enough to eat.

Financial Summary Fiscal Year Ended June 30, 2018 - Audited

Assets

Cash and cash equivalents	\$	730,748
Accounts receivable, net		244,630
Inventory		3,096,665
Prepaid expense and other current assets		81,158
Investments – Short-term CDs		2,246,750
Investments – Long-term investments		4,373,066
Property and equipment, net		5,469,253
TOTAL ASSETS	\$	16,242,270

Liabilities and Net Assets

Accounts payable and accrued liabilities	\$	181,720
Accrued compensation and related liabilities		165,766
Operating lease liability		1,472,636
Total liabilities	\$	1,820,122

Net assets

Unrestricted		
Undesignated	\$	7,752,067
Board Designated – Operating reserve		1,767,800
Board Designated – Capital Reserve		959,000
Board Designated – Quasi-endowment		3,424,379
Total unrestricted	\$	13,903,246
Temporarily restricted		518,902
Total net assets	\$	14,422,148

TOTAL LIABILITIES AND NET ASSETS	\$	16,242,270
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Revenue and Support

Gifts and support		
Donated food		\$ 40,980,568
Contributions		6,152,518
Other revenue		
Agency handling and delivery fees		812,020
Government reimbursements		730,574
Investment earnings, net		151,410
Other		18,700
Total revenues	\$	48,845,790

Expenses

Program services	\$	46,731,026
Fundraising		1,236,928
Management and general		784,451
Total expenses	\$	48,752,405

CHANGE IN NET ASSETS	\$	93,385
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NOTE: Financials include the value of donated food. Donated product on hand at year-end is valued at the national wholesale value of one pound of food, as determined by the most recent study conducted by Feeding America. Food donations and distributions of donated product are recorded at the weighted average wholesale value in effect during the year. The Information in this summary was excerpted from our complete audited financial statements, which are available on our website and upon request.





Sources of Food

- Food Drives **3%**
- Donations from Growers/Traders **15%**
- Retail Donations **38%**
- Manufacturer Donations **10%**
- USDA Contributions **24%**
- Purchased Food **8%**
- Miscellaneous **2%**

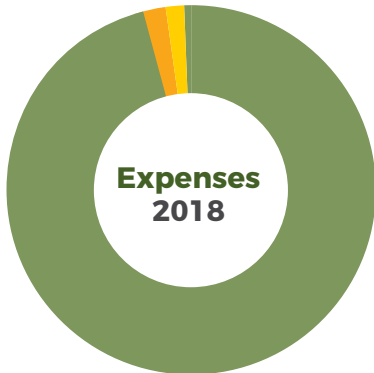
NOTE: Miscellaneous includes transfers and trades with other food banks, prepared foods, and other misc.



Revenues & Support

Fiscal Year July 2017 – June 2018*

- Donated Food **84%**
- Contributions **13%**
- Handling Fees **2%**
- Other Revenues **1%**



Expenses

Fiscal Year July 2017 – June 2018*

- Program Services **96%**
- Management & General **2%**
- Fundraising **2%**

*Audited Financial Summary – Fiscal year ended June 30, 2018

Board of Directors 2018-2019

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Claim Team Manager, State Farm Insurance Co.

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HATSY VALLAR

Charlottesville, Virginia

MICHAEL L. McKEE

Ex-Officio



Blue Ridge Area

FOOD BANK

A member of
FEEDING AMERICA

Headquarters:

P.O. Box 937 | 96 Laurel Hill Road

Verona, VA 24482

P: 540.248.3663

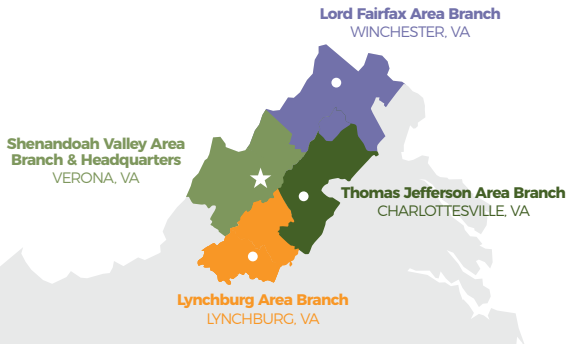


Blue Ridge Area
FOOD BANK
 Everyone should have enough to eat.

A member of
FEEDING AMERICA

Non-Profit Org
 US Postage
PAID
 Staunton, VA
 Permit No. 80

Headquarters:
 P.O. Box 937 | Verona, VA 24482



BRANCH LOCATIONS

Serving your community from one of four locations:

Shenandoah Valley Area Branch & Headquarters

PO Box 937
 96 Laurel Hill Road
 Verona, VA 24482-0937
 P: 540.248.3663

Thomas Jefferson Area Branch

1207 Harris Street
 Charlottesville, VA 22903-5319
 P: 434.296.3663

Lynchburg Area Branch

501 12th Street, Suite B
 Lynchburg, VA 24504-2527
 P: 434.845.4099

Lord Fairfax Area Branch

1802 Roberts Street
 Winchester, VA 22601-6312
 P: 540.665.0770

Our **VISION** is that everyone has enough to eat.

Our **CORE BELIEFS** are that hunger is unacceptable; that everyone deserves access to enough food; that food sustains life and nourishes health; and that we are called to serve neighbors in need without judgment.

Our **MISSION** is to provide nourishing food to our neighbors in need through vibrant community partnerships and passionate public support.

